

Ralph W. Russell, II

Glen Allen, VA | [LinkedIn Profile](#)

President, eDiscoveri, LLC

Professional Summary

Accomplished **Electrical Engineer** and **Energy Consultant** with over 50 years of experience in energy management, power quality solutions, and account management. Proven track record of helping industrial and government clients increase productivity and competitiveness through innovative reliability and energy-cost reduction strategies.

Core Competencies

- **Energy Management:** Specialized in low-cost/no-cost energy reduction strategies.
- **Electrical Engineering:** Extensive background in power quality and application engineering.
- **Strategic Account Management:** Decades of experience managing key utility and industrial accounts.
- **Consulting & Leadership:** Expertise in business development and technical consulting for small to large-scale organizations.

Professional Experience

eDiscoveri, LLC - President | June 2010 – Present

Dominion Resources Inc. Key Account Manager - | March 1988 – May 2010

Robertshaw Controls - Senior Applications Engineer | 1980 – 1988

Allied Chemical - Electrical Engineer | November 1973 – June 1980

E.I. duPont de Nemours - Electrical Engineer | 1969 – 1973

Education

University of Richmond – Robins School of Business - Studied Marketing (MBA) | 1979

University of Kentucky - Bachelor of Science in Electrical Engineering | 1969

Professional Affiliations & Volunteering

- IEEE (Institute of Electrical and Electronics Engineers) Senior Life Member: Active volunteer and long-standing member since 1966.
- University of Kentucky, Lexington, KY: UK ECE (Electrical & Computer Engineering) Advisory Board.